

Curriculum Vitae  
**RAFAEL LALIVE**  
August 2011

*Contact*

University of Lausanne  
Faculty of Business and Economics  
Internef 533  
CH-1015 Lausanne-Dorigny  
Switzerland  
Tel. +41 21 692 34 31  
email: [Rafael.Lalive@unil.ch](mailto:Rafael.Lalive@unil.ch)

*Professional Experience*

2010-present Associate Editor [\*Swiss Journal of Economics and Statistics\*](#)  
2008-present Associate Editor [\*Economics E-Journal\*](#)  
2006-present Professor, University of Lausanne  
2001-2006 *Oberassistent*, University of Zurich  
2002-2003 Visiting scholar, Tinbergen Institute, Amsterdam, funded by research scholarship of the Swiss National Science Foundation  
1997-2001 *Assistent*, University of Zurich

*Education*

1998-2001 Doctorate in Economics, University of Zurich (“summa cum laude”)  
1992-1997 Licentiate in Economics (major: Econometrics), University of Zurich (“summa cum laude”)

*Awards*

2008 Kiel Institute for the World Economy  
2004 IEW Club Prize for “Benefit Entitlement and Unemployment Duration: Accounting for Policy Endogeneity”  
2001 EEA Young Economists Award for “The Role of Social Work Norms in Job Searching and Subjective Well-Being”

*Affiliations*

2008-present IfW Research Affiliate  
2006-present CEPR Research Affiliate (Labour Economics and Public Economics)  
2006-present IFAU Research Affiliate  
2006-present Population Economics Committee of the Vfs  
2004-present IZA Research Fellow  
2001-present CESifo Research Affiliate

*Research Interests*

Social, Labor and Public Economics, Causal Analysis.

## **Publications**

### *A. Refereed journals*

- The Demand for Social Insurance: Does Culture Matter? *Economic Journal*, 2011, forthcoming (with Beatrix Eugster, Josef Zweimüller, and Andreas Steinhauer)
- Do Financial Incentives affect Firms' Demand for Disabled Workers?, *Journal of the European Economic Association*, 2011, forthcoming (with Wüllrich, Jean-Philippe and Zweimüller, Josef)
- On making causal claims: A review and recommendations, *Leadership Quarterly*, 2010, 21(6), 1086-1120 (with John Antonakis, Samuel Bendahan, and Philippe Jacquart)
- Equilibrium Unemployment and the Duration of Unemployment Benefits, *Journal of Population Economics*, 2010, 23(3), 933-962 (with Jan C. van Ours and Josef Zweimüller)
- Approval of Equal Rights and Gender Differences in Well-Being, *Journal of Population Economics*, 2010, 23(3), 933-962. (with Alois Stutzer)
- The Public Health Costs of Unemployment, *Journal of Health Economics*, 2009, 28 (2009): 1099–1115 (with Andreas Kuhn and Josef Zweimüller)
- Does Parental Leave Affect Fertility and Return-to-Work? Evidence from Two Natural Experiments, *Quarterly Journal of Economics*, 2009, 24(3), 1363-1402 (with Josef Zweimüller)
- Social Interactions and Schooling Decisions, *Review of Economics and Statistics*, 2009, 91(3): 457–477. (with Cattaneo, Alejandra)
- The Importance of Firms in Wage Determination, *Labour Economics*, 2009, 16(2), 149-160 (with Grütter, Max)
- The Coevolution of Cultural Groups and In-Group Favoritism, *Science*, 26 September (321): 1844-1849, 2008. (with Charles Efferson and Ernst Fehr)
- Entry in Liberalized Railway Markets: The German Experience, *Review of Network Economics*, 2008, 37-52 (with Schmutzler, Armin).
- Quantifying Scholarly Impact: IQp versus the Hirsch h, *Journal of the American Society for Information Science and Technology*, 59(6):956–969, 2008. (with Antonakis, John)
- Exploring the Effects of Competition for Railway Markets, *International Journal of Industrial Organization*, 2008, 26, 443-458. (with Schmutzler, Armin)
- Conformists and Mavericks: The Empirics of Frequency-Dependent Cultural Transmission, *Evolution and Human Behavior*, 2008, 29(1), 56-64. (with Efferson, Charles, Richerson, Peter J., McElrath, Richard, and Lubell, Mark)
- The Impact of Active Labor Market Programs on the Duration of Unemployment, *The Economic Journal*, 2008, 118, 235-257. (with Van Ours, Jan C. and Zweimüller, Josef)
- How do Extended Benefits affect Unemployment Duration? A Regression Discontinuity Approach, *Journal of Econometrics*, 2008, 142(2), 785-806.
- Do Wages Compensate for Workplace Disamenities? *Applied Economics Quarterly*, 2007, 53(3): 273-298.
- Unemployment Benefits, Unemployment Duration, and Post-Unemployment Jobs: A Regression Discontinuity Approach, *American Economic Review (Papers and Proceedings)*, 2007, 91(2): 108-112.
- How Changes in Financial Incentives Affect the Duration of Unemployment, *Review of Economic Studies*, 2006, 73(4), 1009-1038 (with Van Ours, Jan C. and Zweimüller, Josef)
- The Success of Job Applications: A New Approach to Program Evaluation, *Labour Economics*, 2005, 12(6), 739-748 (with Falk, Armin and Zweimüller, Josef)

- The Effect of Benefit Sanctions on the Duration of Unemployment, *Journal of the European Economic Association*, 2005, 3(6): 1386-1417 (with Van Ours, Jan C. and Zweimüller, Josef)
- The Role of Social Work Norms in Job Searching and Subjective Well-being, *Journal of the European Economic Association*, 2004, 2(4), 696-719. (with Stutzer, Alois)
- Benefit Entitlement and Unemployment Duration: The Role of Policy Endogeneity, *Journal of Public Economics*, 2004, 88(12): 2587-2616. (with Zweimüller, Josef)
- Do Wages Rise With Job Seniority? The Swiss Case, *Swiss Journal of Economics and Statistics*, 2003, 139(2): 207-29. (with Luchsinger, Cornelia and Wild, Joerg)
- Did we Overestimate the Value of Health? *Journal of Risk and Uncertainty*, 2003, 27(2), 171-93.
- Soziale Arbeitsnorm und Arbeitslosigkeit in der Schweiz, *Swiss Journal of Economics and Statistics*, 2002, 138(3): 293-316. (with Stutzer, Alois)

### B. Other publications

- Regionale Unterschiede in der Arbeitslosigkeit: Kulturelle Grenzen und Landesgrenzen, project report, Bern, 2007.
- Makroökonomische Evaluation der Aktiven Arbeitsmarktpolitik der Schweiz, project report, Bern, 2006.
- Benefit Entitlement and the Labor Market: Evidence from a Large-Scale Policy Change, in: Agell, Jonas, Keen, Michael, and Alfons Weichenrieder (eds.), *Labor Market Institutions and Public Policy*, 2004, 63-100, Cambridge, MA: MIT Press. (with Zweimüller, Josef)
- The Duration of Unemployment: Institutions, Labor Market Programs, and Social Interactions, *Doctoral Thesis*, University of Zurich, 2001
- Evaluationsprogramm Arbeitsmarktpolitik: Arbeitsmarktliche Massnahmen und Anspruch auf Arbeitslosenentschädigung, *seco Publikation*, Bern: seco, 2000 (with Zweimüller, Josef)
- Price Setting for Doctors, in: Zweifel, Peter, Lyttkens, Carl-Hampus and Lars Soederstroem (eds), *Regulation of Health: Case Studies of Sweden and Switzerland*, Kluwer Academic Publishers, 91-109, 1998 (with Burstroem, Kristina)

### C. Working papers

- Auctions vs Negotiations in Public Procurement: Which Works Better? 2011 (with Armin Schmutzler)
- Supporting Regional Passenger Railways to Reduce Road Traffic Externalities? 2011 (with Simon Luechinger and Armin Schmutzler)
- Does Culture Affect Unemployment? Evidence from the *Röstigraben*, IZA Discussion Paper, 2009 (with Beatrix Brügger and Josef Zweimüller)
- Are Unemployment Benefit Sanctions Effective? Looking Beyond Unemployment Exit, IZA Discussion Paper, 2009 (with Patrick Arni and Jan C. van Ours)
- Child Care and Child Development, *Mimeo*, 2011, University of Lausanne (with Christina Felfe)
- The Role of Employment Protection and Benefits for Mother's Post Birth Labor Market Success, *Mimeo*, 2011, University of Lausanne & University of Zurich (with Analía Schlosser and Josef Zweimüller)
- Wages and Risks at the Workplace: Evidence from Linked Firm-Worker Data, *Mimeo*, University of Zurich, 2006 (with Ruf, Oliver and Zweimüller, Josef)
- Social Interactions in Unemployment, *Mimeo*, University of Zurich, 2003

#### *D. Work in Progress*

- Conformists, Economists, and Mavericks, 2010 (with Charles Efferson)  
Joint Retirement of Spouses: Do Leisure Interactions Matter? 2010 (with Pierpaolo Parrotta)  
Designing Rating Systems, 2009 (with Sylvain Chassang, Dominique Foray, and Christian Zehnder)  
Competition and Regional Passenger Railway Service Quality in Germany, 2008 (with Armin Schmutzler)  
Shocks and Fertility: Evidence from the Austrian *Anschluss* to Nazi Germany, 2008 (with David Autor, Andreas Kuhn, and Josef Zweimüller)

#### **Research Projects with External Funding**

- 2011-2014 Active Labor Market Programs and Long-Run Well-being, National Center for Competence in Research *Lives* (Director: Dario Spini; Sub-project PI: Michel Oris).  
2010-2012 Designing Rating Systems, Conference of Rectors of Swiss Universities (PI: Dominique Foray)  
2010-2012 Field experiment for Zurich power utility ewz, Swiss Ministry of Energy (PIs: Lorenz Goette and Rafael Lalive)  
2010-2012 Public policy and post unemployment experiences, Swiss national science foundation (PI: Rafael Lalive)  
2008-2011 Fertility and Immigration, Austrian National Priority Programme “Welfare State“, (PIs: Josef Zweimüller; Karin Mayr)  
2008-2010 Institutions and Unemployment, Swiss National Science Foundation (PI. Rafael Lalive)  
2005-2006 Regional disparities in unemployment, Swiss Ministry of Economic Affairs (PI: Josef Zweimüller),  
2005 Parental Leave and Fertility, Endowment for research, University of Zurich (PI: Josef Zweimüller)  
2004-2006 Compensating Wage Differentials, Swiss National Science Foundation (PI: Josef Zweimüller)  
2004-2006 Evaluating the Macroeconomic effects of Active Labor Market Policy, Swiss Ministry of Economic Affairs (PIs: Jan C. van Ours and Josef Zweimüller)  
2004-2005 Employment and Health, Research project, Austrian National Bank (PI: Josef Zweimüller)  
2002-2003 Social Interactions and Employment Outcomes, Swiss National Science Foundation, PostDoc Stipend for 1 year (PI: Rafael Lalive).

#### **Presentations**

##### *A. Seminars or Workshops*

- 2011 Bergen, Paris (Sciences Po), Rome (Bank of Italy), London (Queen Mary, UCL, LSE), Zurich (CEPR workshop on Public Policy), Frankfurt (CLBO workshop)  
2010 Engelberg, Aarhus, Bergen, Amsterdam, Graz, Berlin  
2009 Engelberg, Paris, Tilburg, St. Gallen, ESSLE (Ammersee)  
2008 Engelberg, Bonn (IZA), Tilburg University, University of Mannheim, Waxholm (IFN Stockholm), Uppsala (IFAU), IfW (Kiel), OECD (Paris)  
2007 Université de Genève, University of Basel, University of St. Gallen, Royal Holloway University of London

- 2006 Population economics workshop (Frankfurt / Oder), IFAU Course on Social Interactions (Uppsala), Research Seminar (Aarhus), IAB Colloquium (Nürnberg), IFAU / IZA Conference on Labor Market Policy (Uppsala)
- 2005 Labor Seminar (IZA Bonn), Workshop on Social Networks (Ringberg), ESSLE (Ammersee)
- 2004 Econometrics Seminar (Tilburg), ISF Labor Seminar (Oslo), Brown Bag Seminar (Innsbruck), Labor Seminar (Princeton), Brown Bag Seminar (Columbia University)
- 2003 Central Plan Bureau Research Seminar (The Hague), Labor Seminar (Harvard), Labor Seminar (Northwestern), IFAU Research Seminar (Uppsala), CES Seminar (Munich), RWI Seminar (Essen)
- 2002 IFAU Research Seminar (Uppsala), Applied Econometrics Workshop (Mannheim), Research Seminar (Louvain-la-Neuve), IZA Workshop “Evaluation of Active Labor Market Programs” (Bonn), CREST Research Seminar (Paris), Tinbergen Institute Labor Day (Amsterdam), Econometrics and Statistics Seminar (Tilburg), Faculty Seminar (Amsterdam)
- 2001 Macroeconomics Seminar (Tilburg), Tinbergen Institute Labor Day (Amsterdam)
- 2000 Brown Bag Seminar (IZA, Bonn), MacArthur Foundation Preferences Group Workshop (UCLA)
- 1999 Brown Bag Seminar (Berne), ZEW Summer School (Mannheim),

#### *B. International Conferences*

- 2011 AEA (Denver, CO)
- 2010 EALE/SOLE (London)
- 2007 AEA (Chicago, IL)
- 2006 SOLE (Cambridge, MA), EALE (Prague)
- 2005 GEA (Bonn), CREST Conference on the Evaluation of Public Policies: Methods and Applications (Paris)
- 2004 1<sup>st</sup> international conference of panel data users in Switzerland (Zurich), EALE (Lisbon)
- 2003 “Extending Tinbergen’s Heritage” (Rotterdam), EEA (Stockholm), GEA (Zurich)
- 2002 ISPE and CESifo conference on “Labour Market Institutions and Public Regulations” part II (Cadenabbia)
- 2001 EEA (Lausanne), GEA (Magdeburg), ISPE and CESifo conference on “Labour Market Institutions and Public Regulations” (Munich)
- 2000 EALE/SOLE 2000 (Milano), EEA (Bolzano), GEA (Berlin)
- 1999 EEA (Santiago de Compostela), GEA (Mainz)

### **Service for the Profession**

#### *A. Refereeing*

American Economic Review, Demographic Research, The Economic Journal, Empirical Economics, European Economic Review, German Economic Review, Industrial and Labor Relations Review, Institute for Labor Market Policy Evaluation (IFAU), International Tax and Public Finance, Labour Economics, Metroeconomica, Macroeconomic Dynamics, National Science Foundation, Journal of the European Economic Association, The Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, The Quarterly Journal of Economics, Review of Economic Studies, Journal of Socio-Economics, Scandinavian Journal of Economics

### *B. Workshop organization*

- 2011 *Well-being and Redistribution*, joint FORS & IZA data workshop (planned; with Oliver Lipps, Nikos Askitas, and Alois Stutzer)  
2009 *Labor Market Adjustment*, 6<sup>th</sup> CEPR/ECB Workshop (with Juan Dolado, Ana Lamo, and Daphne Momferatu)

### *C. Conference Selection Committees*

- 2010 ESPE  
2008 SSES, ESPE, EEA

## **Recent Teaching**

### *A. University of Lausanne*

- Applied Econometrics (Fall 2006-2009)  
Advanced Microeconometrics (Fall 2006-2007)  
Causal Analysis (Spring 2007, Fall 2007-2009)  
Empirical Methods for Management and Economics (Spring 2009-2010)

### *B. University of Zurich*

- The Econometrics of Causal Analysis (Spring 2004-2005)  
Labor Economics (Fall 2003-2005)  
Personnel Economics (Spring 2004-2005)

### *C. Other*

- The Econometrics of Causal Analysis (4 days) (Innsbruck: Fall 2004)  
Dealing with Sample Selection (1 day) (Lausanne: Spring 2007)  
Topics in Applied Microeconometrics (3 days) (Arhus: Spring 2010)

### *D. Thesis committees*

#### *D.1. Supervisor*

- |                 |         |                               |
|-----------------|---------|-------------------------------|
| Patrick Arni    | 2011    | IZA Senior Research Associate |
| Beatrix Brügger | ongoing | Lausanne                      |

#### *D.2. Committee*

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|--------------------|------|-------------------------------|
| Laure Dutoit       | 2008 | Lausanne (Alberto Holly)      |
| Paola Zuñiga       | 2008 | Lausanne (Alberto Holly)      |
| Matteo Picchio     | 2008 | Louvain-la-Neuve (Bart Cockx) |
| Frank Betz         | 2009 | EUI, Florence (Luigi Guiso)   |
| Julie Rochut       | 2010 | Lausanne (Alberto Holly)      |
| Henrik Andersen    | 2010 | ASB, Aarhus (Michael Rosholm) |
| Florent Frémigacci | 2010 | Evry (Emmanuel Duguet)        |
| Li Qing            | 2011 | Lausanne (Alberto Holly)      |