

John Antonakis

Curriculum Vitae

Address: Faculty of Business & Economics
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Born: 29 March 1969: Johannesburg, South Africa

Nationality: Swiss, Hellenic, South-African

EXPERTISE

Leadership and power
Individual differences
Social cognition
Psychometrics
Applied econometrics

EDUCATION

2002 *Postdoctoral Associate*, Yale University, Department of Psychology, New Haven, Connecticut, USA.

2001 *Ph.D., Applied Management & Decision Sciences*. Walden University, Minneapolis, Minnesota, USA.

1993 *M.B.A., Summa Cum Laude* (part-time). Johnson & Wales University, Providence, USA (major: international business).

1991 Bachelor of Science in Hospitality Management, Summa Cum Laude, Johnson & Wales University, Providence, Rhode Island, USA. (previously at the University of the Witwatersrand in B. Comm. program, 1987)

1986 Matriculation exception certificate, major natural science (3 distinctions: Mathematics, Physics-Chemistry, Biology), Damelin College, Johannesburg, South Africa (previously at King Edward VII High School, 1982-1985).

EMPLOYMENT

2008 to date *Professor of Organizational Behavior*. Faculty of Business and Economics. University of Lausanne, Switzerland.

2005 to 2008 *Professor of Organizational Behavior (pre-confirmation period)*. Faculty of Business and Economics. University of Lausanne, Switzerland.

2002 to 2005 *Assistant Professor of Human Resources Management*. Faculty of Business and Economics. University of Lausanne, Switzerland.

VISITING POSITIONS

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| 2021-2022 | <i>Visiting Professor.</i> ISM University of Management and Economics, Vilnius, Lithuania. |
| 2019 | <i>Visiting Professor.</i> University of Sydney Business School. University of Sydney, Australia |
| 2014-2015 | <i>Visiting Professor.</i> Institute for Organization and HRM, University of Bern |
| 2012-2013 | <i>Visiting Professor.</i> Athens University of Business and Economics, Athens, Greece |
| 2012-2013 2019-2021 | <i>Visiting Professor.</i> International Hellenic University, Thessaloniki, Greece |
| 2011 | <i>Visiting Professor.</i> University of Western Australia Business School. University of Western Australia, Australia |

TEACHINGCurrently teaching

Organizational Behavior—Undergraduate (in French)

Leadership—EMBA (in English)

Structural Equation Modeling—Doctoral (in English)

Previously taught

Leadership Development—Master (in English)

Experiments with People: Design and analysis—Master (in English)

Intercultural Management—Master (in English)

Human Resources Management—Undergraduate (in French)

Leading and Coaching People—Master (in English)

Research Methods—Master (in English)

Organizational Behavior—Master (in English)

Research Methods & Statistics—Master (in English)

(Student ratings of courses have all been consistently rated as excellent, e.g., student agreement of over 80-90% on pertinent questions)

HONORS & AWARDSResearch

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| 2021 | Recipient of 2021 <i>ILA Lifetime Achievement Award</i> . |
| 2020, 2021 | Listed in the world's top 2% of scientists in Business and Management for career-long impact. See Ioannidis, J. P. A., Boyack, K. W., & Baas, J. (2020). Updated science-wide author databases of standardized citation indicators. <i>PLOS Biology</i> , 18(10), e3000918. |

- 2020 Winner of the *Journal of Management* 2020 Scholarly Impact Award (with Rachel Sturm) for our article published five years ago that had the greatest impact on the field.
- 2020 Winner of *The Leadership Quarterly Decennial Influential Article Award* (with Samuel Bendahan, Rafael Lalive, Philippe Jacquart), for the most impactful article published in 2010.
- 2019 Listed as a 2019 *Highly Cited Researcher* by the Web of Science Group.
- 2015 Winner of *The Leadership Quarterly Best Article of the Year (2014) Award* (with Robert J. House); prize sponsored by the Center for Creative Leadership, Greensboro, SC, USA.
- 2013 Winner of *The Leadership Quarterly Decennial Influential Article Award* (with Bruce J. Avolio and Nagaraj Sivasubramaniam), for the most impactful article published in 2003.
- 2011 Winner of *The Leadership Quarterly Best Article of the Year (2010) Award* (with Samuel Bendahan, Rafael Lalive, Philippe Jacquart) prize sponsored by the Center for Creative Leadership, Greensboro, SC, USA.
- 2006 Winner of the *OB Division's Best International Paper Award* (with Yih-teen Lee), Academy of Management Conference, Organizational Behavior Division, Atlanta, Georgia.
- 2006 Finalist--*Carolyn Dexter Best International Paper Award* (with Yih-teen Lee), Academy of Management Conference, Atlanta, Georgia.
- 2001 *Frank Dilley "Best Dissertation" award*, Walden University, Minneapolis, USA.
- Reviewing
- 2019 Winner of the *Academy of Management Discoveries Outstanding Reviewer Award*, Academy of Management Conference, Boston, Canada.
- 2010 Winner of the *Academy of Management Review Outstanding Reviewer Award*, Academy of Management Conference, Montréal, Canada.
- Teaching
- 2016 *Best Teacher Award* for Bachelor program, Faculty of Business and Economics (HEC); received based on student votes
- 1995 *Alpine Award* in for the pursuit of excellence in education
Alpine Center, Laboratory of Liberal Studies, Athens, Greece.

Academic

- 1992 *National Honor Society of Alpha Beta Kappa for Academic Excellence,*
Johnson & Wales University, Providence, USA.
- 1991 *Silver Key Honor Society for Academic Excellence,*
Johnson & Wales University, Providence, USA.
- 1991 *Academic Performance Award for Academic Excellence,*
Johnson & Wales University, Providence, USA.
- 1986 *Distinctions for Matriculation Exception Certificate (Natural Sciences):*
Mathematics, Science, Biology. Damelin College, Johannesburg, South Africa
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PROFESSIONAL MEMBERSHIPS

Fellow

Association for Psychological Science
Society for Industrial and Organizational Psychology

Elected member

Society for Organizational Behavior

Member

Academy of Management
European Association of Work and Organizational Psychology
Swiss Society of Psychology

PROFESSIONAL ACTIVITIES

Editor-in-Chief

The Leadership Quarterly (since 2017)

Current Editorial Review Board Memberships

Academy of Management Discoveries
Journal of Applied Psychology
Journal of Behavioral Public Administration
Journal of Management
Organizational Psychology Review
Organizational Research Methods

Former Associate Editorships

The Leadership Quarterly (2010-2016)
Organizational Research Methods (2013-2016)

Special issues co-editor

The Leadership Quarterly (Special issue on Leader Power: Rigorous Insights on its Causes and Consequences, 2021). Co-edited with Rachel E. Sturm and Holger Herz.
Organizational Research Methods (Special issue on Neuroscience in Organizational Research, 2019). Co-edited with Micah Murray.

The Leadership Quarterly (Special issue on Charisma: New Frontiers, 2017).
Co-edited with William B. Gardner.
The Leadership Quarterly (Special issue on Leadership and Individual Differences, 2012). Co-edited with David V. Day & Birgit Schyns.
Human Relations (Special issue on Context and Leadership, 2009). Co-edited with Robert C. Liden & Gail T. Fairhurst.

Former Editorial Board Membership

Academy of Management Review
Journal of Occupational and Organizational Psychology

Occasional Reviewer

Academy of Management Journal
Human Resource Management Journal
Journal of Personality and Social Psychology
Personnel Psychology
PLOS One
Psychological Science
Science

Regular conference reviewer

Academy of Management: Organizational Behavior Division
Academy of Management: Research Methods Division
Society for Industrial and Organizational Psychology
National science foundation reviewer
Austrian Science Fund
Israel Science Foundation
Korean National Science Foundation
Social Sciences and Humanities Research Council of Canada
Swiss National Science Foundation
The Netherlands Organisation for Scientific Research

Expert advisory panel

“LEAP – Leadership and Performance” to Prof. Lotte Bøgh Andersen. Finance by the Danish Council for Independent Research.

Occasional Book reviewer

Elsevier Science
Sage Publications
Science

Tenure reviews

I have conducted dozens of tenure reviews and promotions to associate and full professor (mostly for N. America and European universities).

RESEARCH GRANTS

Note: total grants directed at University of Lausanne (since 2002) is: 2,795,184.- Sfr. (over. US \$2.8 million)

Grants Financed

- Awarded in 2022 *Post-doctoral Supervisor* (with Micah Murray) to Milstein. “The Neurophysiology of Charisma.” SNSF Swiss Postdoctoral Fellowships. Total amount awarded: 212,384.-Sfr. Funding period 2022-2024.
- Awarded in 2021 *Co-Principal Investigator* (with Cornuz Jacques, Alessandro Diana, Alix Miauton, Christian Zehnder). “Effect of charismatic communication via digital media on vaccination.” E4S-Unisanté cooperation project. Total amount awarded: 64,500.-Sfr. Funding period 2021-2022.
- Awarded in 2019 *Co-Principal Investigator* (with Marianne Schmid Mast, University of Lausanne; Daniel Gatica-Perez and Philip Garner, Idiap/EPFL; Jennifer Jordan and Alyson Meister, IMD). “Automatic Detection of Leadership from Voice and Body.” Trans4 EPFL-IMD-UNIL cooperation project. Total amount awarded: 130,000.-Sfr. Funding period 2019-2020.
- Awarded in 2016 *Co-Principal Investigator* (with Christian Zehnder, University of Lausanne). “The Economic Value of Charismatic Leadership.” Swiss National Science Foundation, Humanities and Social Sciences. Total amount awarded: 439,608.-Sfr. Funding period: 2016-2019.
- Awarded in 2016 *Co-Principal Investigator* (with Christian Zehnder, University of Lausanne). “Just Words? Just Speeches? On the Economic Value of Charismatic Leadership.” Faculty of Economics and Business Administration Research Grant. Total amount awarded: 16,440.- Sfr. Funding period: 2016.
- Awarded in 2012 *Principal Investigator* (with Lorenz Goette, University of Lausanne). “Self-reported honesty on a cognitive test.” SICPA. Total amount awarded: 5’747.-Sfr. Funding period 2012.
- Awarded in 2012 *Principal Investigator* (with Simone Munsch, University of Fribourg). “Effect of a CBT intervention on leader behavior and well-being.” Swiss National Science Foundation, Humanities and Social sciences. Total amount awarded: 26’000.-Sfr. Funding period 2011-2014 (supplementary budget for fieldwork).
- Awarded in 2011 *Principal Investigator* (with Simone Munsch, University of Fribourg). “Effect of a CBT intervention on leader behavior and well-being.” Swiss National Science Foundation, Humanities and social sciences. Total amount awarded: 287’521.-Sfr. Funding period 2011-2014.

- Awarded in 2010 *Principal Investigator* (with Dorothy McCormick, University of Nairobi). "The Influence of Entrepreneurial Leadership and Social Capital on Resource Assembly and Firm Performance in Small and Medium-Sized Firms in East Africa." Swiss National Science Foundation, Research Partnerships with Developing Countries. Total amount awarded: 430'774.-Sfr. Funding period 2010-2013.
- Awarded in 2010 *Principal Investigator*. "Understanding wellbeing: Beyond Correlations." Swiss National Science Foundation, International Short Visits. Total amount awarded 4'870.-Sfr. Funding period 2010.
- Awarded in 2010 *Principal Investigator*. "The Influence of Entrepreneurial Leadership and Social Capital on Resources Assembly and Firm Performance in Small- and Medium-Sized Firms in East Africa." Swiss National Science Foundation, Preparatory Grant for Research Partnerships with Developing Countries. Total amount awarded 6'000.-Sfr. Funding period 2010.
- Awarded in 2009 *Principal Scientific Advisor* (with Rafael Lalive and Christian Zehnder, to the European Athletics Association). "Gender Equality in Sports." European Commission (Education and Culture), Total amount awarded €215'486.50 (325'855.65.-Sfr). Funding period 2010-2011.
- Awarded in 2009 *Principal Investigator*. Individual differences and leadership symposium. Faculty of Economics and Business Administration and Institute of Research in Management Research Grant. Total amount awarded 22'000 Sfr. Funding period 2009.
- Awarded in 2009 *Principal Investigator* (with Christian Zehnder and Samuel Bendahan). Effect of power on decision making. Faculty of Economics and Business Administration Research Grant. Total amount awarded 15'000 Sfr. Funding period 2009.
- Awarded in 2009 *Principal Investigator*. "Internationalization and firm performance." SNF (Swiss National Science Foundation), Phase III. Total amount awarded 18'100 Sfr. Funding period 2009.
- Awarded in 2008 *Principal investigator*. "Internationalization and firm performance." SNF (Swiss National Science Foundation), Phase II. Total amount awarded 25'049 Sfr. Funding period 2008.
- Awarded in 2007 *Director* (on behalf of my doctoral student Jane Kayesi). "Social capital and resource accumulation." Doctoral Scholarship from SNF (Swiss National Science Foundation). Total amount awarded 139'384 Sfr. Funding period 2007-2009.
- Awarded in 2006 *Director* (principal investigator originally Erkkö Autio). "The effects of internationalization on survival and growth of new firms." SNF (Swiss National Science Foundation). Total amount awarded 239'669 Sfr. Funding period 2005-2008.

- Awarded in 2006 *Principal investigator* (with Alfred Stettler, Faculty of Business and Economics Lausanne). Phase II: "Antecedents of assistant auditor performance and turnover in audit firms: Personality, cognitive ability, and supervisor leader style." Stiftung Ecosciencia. Amount awarded: 31'000 SFr. Funding period 2006.
- Awarded in 2005 *Director* (director originally Erkko Autio, on behalf of my doctoral student Jane Kayesi). Social capital and resource accumulation." Doctoral Scholarship from KFPE (Commission for Research Partnerships with Developing Countries). Total amount awarded 30'650 Sfr. Funding period 2005-2007.
- Awarded in 2005 *Principal investigator* (with Daniel von Wittich) "Characteristics of a competence based organization study." Eli Lilly. Total amount awarded 160'000 SFr. Funding period 2005-2007.
- Awarded in 2005 *Principal investigator*. "CEO leader personality and charisma: Implications for corporate performance and social responsibility." SNF (Swiss National Science Foundation). Total amount awarded 70'822 SFr. Funding period 2005-2007.
- Awarded in 2004 *Principal investigator* (with Robert Hooijberg, IMD, and Jerry Hunt, Barry Macy, & Kimberly Boal, Texas Tech University). Strategic Leadership Symposium. Contributed amounts by IUMI, IMD, and the SNF (Fonds National Suisse de la Recherche Scientifique). Total amount awarded 54'180 SFr. Funding period 2004.
- Awarded in 2004 *Principal investigator* (with Alfred Stettler and Frank Missonier-Pierra, Faculty of Business and Economics Lausanne). Antecedents of assistant auditor performance and turnover in audit firms: Personality, cognitive ability, and supervisor leader style. Stiftung Ecosciencia. Amount awarded: 150'000 SFr. Funding period 2004-2006.
- 2001- 2002 At Yale University
Postdoctoral Project Coordinator, for three leadership measurement and development grants (totaling \$908'362). Principal Investigator: Robert J. Sternberg. Yale University Center for the Psychology of Abilities, Competencies and Expertise (PACE Center), Department of Psychology.
- 2010-2015 Gratis Grants
Principal Investigator (with Joerg Dietz & Franciska Krings). Human resources practices in an NGO. International Committee for the Red Cross

PUBLICATIONS

Journal articles

Antonakis, J., d'Adda, G., Weber, R. A., & Zehnder, C. (2022). Just words? Just speeches? On the economic value of charismatic leadership. *Management Science*.

Bastardoz, N., Jacquart, P. & Antonakis, J. (2022). Effect of crises on charisma signaling: A Regression Discontinuity Design. *The Leadership Quarterly*. (article handled by a former editor).

- Rönkkö, M., Lee, N., Everman, J., McIntosh, C. M., & Antonakis, J. (2022). Fractures in the edifice of PLS: Rejoinder to commentaries on Marketing or Methodology? Exposing the fallacies of PLS with simple demonstrations. *European Journal of Marketing*.
- Rönkkö, M., Lee, N., Everman, J., McIntosh, C. M., & Antonakis, J. (2022). Marketing or methodology? Exposing the fallacies of PLS with simple demonstrations. *European Journal of Marketing*.
- Kniffin, K. M., Narayanan, J., Anseel, F., Antonakis, J., Ashford, S. P., Bakker, A. B., Bamberger, P., Bapuji, H., Bhawe, D. P., Choi, V., K., Creary, S. J., Demerouti, E., Flynn, F. J., Gelfand, M. J., Greer, L. L., Johns, G., Keszler, S., Klein, P. G., Lee, S. Y., Ozelik, H., Petriglieri, J. L., Rothbard, N. P., Rudolph, C. W., Shaw, J. D., Sirola, N., Wanberg, C. R., Whillans, A., Wilmot, M. P., & van Vugt, M. COVID-19 and the Workplace: Implications, Issues, and Insights for Future Research and Action. (2021). *American Psychologist*, 76(1), 63-77.
- Antonakis, J. (2021). Leadership to defeat COVID-19. *Group Processes & Intergroup Relations*, 24(2), 210-215
- Tur, B., Harstad, J., & Antonakis, J. (2021). Effect of Charismatic Signaling in Social Media Settings: Evidence from TED and Twitter. *The Leadership Quarterly*, 101476. (article handled by a former editor).
- Antonakis, J., Bastardo, N., & Rönkkö, M. (2021). On ignoring the random effects assumption in multilevel models: Review, critique, and recommendations. *Organizational Research Methods*, 24(2)443-483.
- Aczel, B., Szaszi, B., Sarafoglou, A., Kekecs, Z., Kucharský, Š., Benjamin, D., Chambers, C. D., Fischer, A., Gelman, A., Gernsbacher, M. A., Ioannidis, J. P., Johnson, E., Jonas, K., Kousta, S., Lilienfeld, S. O., Lindsay, D. S., Morey, C. C., Munafo, M., Newell, B. R., Pashler, H., Shanks, D. R., Simons, D. J., Wicherts, J. M., Albarracín, D., Anderson, N. D., Antonakis, J., Arkes, H. R., Back, M. D., Banks, G. C., Beevers, C., Bennett, A. A., Bleidorn, W., Boyer, T. W., Cacciari, C., Carter, A. S., Cesario, J., Clifton, C., Conroy, R. M., Cortese, M., Cosci, F., Cowan, N., Crawford, J., Crone, E. A., Curtin, J., Engle, R., Farrell, S., Fearon, P., Fichman, M., Frankenhuis, W., Freund, A. M., Gaskell, M. G., Giner-Sorolla, R., Green, D. P., Greene, R. L., Harlow, L. L., Hoces de la Guardia, F. H., Isaacowitz, D., Kolodner, J., Lieberman, D., Logan, G. D., Mendes, W. B., Moersdorf, L., Nyhan, B., Pollack, J., Sullivan, C., Vazire, S., & Wagenmakers, E. J. (2020). A Consensus-Based Transparency Checklist. *Nature Human Behavior*, 4, 4-6.
- Murray, M., & Antonakis, J. (2019). An introductory guide to organizational neuroscience. *Organizational Research Methods*, 22(1), 6-16.
- Lonati, S., Quiroga, B. F., Zehnder, C., & Antonakis, J. (2018). On doing relevant and rigorous experiments: Review and recommendations. *Journal of Operations Management*, 64, 19-40.
- McKee, R. A., Lee, Y. T., Atwater, L. E. & Antonakis, J. (2018). Effects of Personality and Gender on Self-Other Agreement in Ratings of Leadership. *Journal of Occupational and Organizational Psychology*, 91, 285-315.

- Kleinlogel, E. P., Dietz, J., & Antonakis, J. (2018). Lucky, Competent, or Just a Cheat? Interactive Effects of Honesty-Humility and Moral Cues on Cheating Behavior. *Personality and Social Psychology Bulletin*, 44(2), 158-172.
- Antonakis, J., Simonton, D. K., & House, R. J. (2017). Can super smart leaders suffer from too much of a good thing? The curvilinear effect of intelligence on perceived leadership behavior. *Journal of Applied Psychology*, 102(7), 1003-1021.
- Received very extensive media coverage
- Antonakis, J., Eubanks, D. L. (2017). Looking leadership in the face. *Current Directions in Psychological Science*, 26(3), 270-275.
- Fischer, T., Dietz, J., & Antonakis, J. (2017). Leadership process models: A review and Synthesis. *Journal of Management*, 43(6), 1726-1753.
- Antonakis, J. (2017). On doing better science: From thrill of discovery to policy implications. *The Leadership Quarterly*, 28(1), 5-21.
- Received very extensive media coverage
- Antonakis, J., & Gardner, W. L. (2017). Charisma: New frontiers. A special issue dedicated to the memory of Boas Shamir. *The Leadership Quarterly*, 28(4), 471-472.
- Rönkkö, R., McIntosh, C. N., Antonakis, J., Edwards, J. R. (2016). Partial least squares path modeling: Time for some serious second thoughts. *Journal of Operations Management*, 47-48, 9-27.
- Antonakis, J., Bastardo, N., Jacquart, P., & Shamir, B. (2016). Charisma: An ill-defined and ill-measured gift. *Annual Review of Organizational Psychology and Organizational Behavior*, 3(1), 293-319.
- Jacquart, P., & Antonakis, J. (2015). When does charisma matter for top-level leaders? Effect of attributional ambiguity. *Academy of Management Journal*, 58(4), 1051-1074.
- Rönkkö, M., MacIntosh, C. N., & Antonakis, J. (2015). On the Adoption of Partial Least Squares in Psychological Research: Caveat Emptor. *Personality and Individual Differences*, 87, 76-84.
- Bendahan, S., Zehnder, C., Pralong, F. P., & Antonakis, J. (2015). Leader corruption depends on power and testosterone. *The Leadership Quarterly*, 26(2), 101-122.
- Received very extensive media coverage
 - Finalist for the 2015 Leadership Quarterly Best Article of the Year Award (in top 5 articles)
- Sturm, R. E., & Antonakis, J. (2015). Interpersonal power: A Review, critique, and research agenda. *Journal of Management*, 41(1), 136-163.
- Received the 2020 Scholarly Impact Award (for most impactful paper published 5 years ago)
- Khayesi, J., George, G., & Antonakis, J. (2014). Kinship in entrepreneur networks: Performance effects of resource assembly in Africa. *Entrepreneurship Theory and Practice*, 38(6), 1323-1342.

- Antonakis, J., & House, R. J. (2014). Instrumental leadership: Measurement and extension of transformational-transactional leadership theory. *The Leadership Quarterly*, 25(4) 746-771.
- Received the 2014 Leadership Quarterly Best Article of the Year Award (prize offered by the Center for Creative Leadership).
- Antonakis, J., Bastardo, N., Liu, Y., & Schriesheim, C. A. (2014). What makes articles highly cited? *The Leadership Quarterly*, 25(1), 152-179.
- Finalist for the 2014 Leadership Quarterly Best Article of the Year Award (in top 5 articles)
- McIntosh, C. N., Edwards, J. R., & Antonakis, J. (2014). Reflections on partial least squares path modeling. *Organizational Research Methods*, 17(2), 210-251.
- Lee, Y. T., & Antonakis, J. (2014). When preference is not satisfied but the individual is: How power distance affects person-job fit. *Journal of Management*, 40(3), 641-675.
- Dietz, J., Antonakis, J., Hoffrage, U., Krings, F., Marewski, J., & Zehnder, C. (2014). Teaching evidence-based management with a focus on producing local evidence. *Academy of Management Learning & Education*, 13(3), 397-414.
- White, C., & Antonakis, J. (2013). Quantifying accuracy improvement in sets of pooled judgments: Does dialectical bootstrapping work? *Psychological Science*, 24(1), 115-116.
- Antonakis, J., Fenley, M., & Liechti, S. (2012). Learning charisma: Transform yourself into someone people want to follow. *Harvard Business Review*, June, 127-130.
- Received very extensive media coverage
 - Translated into several languages
 - Reprinted in several HBR collections
- Antonakis, J., Day, D. V., & Schyns, B. (2012). Leadership and individual differences: At the cusp of a renaissance. *The Leadership Quarterly*, 23(4), 643-650.
- Fiori, M., & Antonakis, J. (2012). Selective attention to emotional stimuli: What IQ and Openness do, and emotional intelligence does not. *Intelligence*, 40(3), 245-254.
- Antonakis, J., Fenley, M., & Liechti, S. (2011). Can charisma be taught? Tests of two interventions. *Academy of Management Learning & Education*, 10(3), 374-396.
- Lee, Y. T., Stettler, A., & Antonakis, J. (2011). Incremental validity and indirect effect of ethical development on work performance. *Personality and Individual Differences*, 50(7), 1110-1115.
- Von Wittich, D., & Antonakis, J. (2011). The KAI Cognitive Style Inventory: Was it personality all along? *Personality and Individual Differences*, 50(7), 1044-1049.
- Fiori, M., & Antonakis, J. (2011). The ability model of emotional intelligence: Searching for valid measures. *Personality and Individual Differences*, 50(3), 329-334.

- Antonakis, J., & Dietz, J. (2011a). Looking for validity or testing it? The perils of stepwise regression, extreme-scores analysis, Heteroscedasticity, and Measurement Error. *Personality and Individual Differences*, 50(3), 409-415.
- Antonakis, J., & Dietz, J. (2011b). More on testing for validity instead of looking for it. *Personality and Individual Differences*, 50(3), 418-421.
- Antonakis, J., Bendahan, S., Jacquart, P., & Lalive, R. (2010). On making causal claims: A review and recommendations. *The Leadership Quarterly*, 21(6), 1086-1120.
- Received the 2010 Leadership Quarterly Best Article of the Year Award.
- Antonakis, J., & Dietz, J. (2010). Emotional intelligence: On definitions, neuroscience, and marshmallows. *Industrial and Organizational Psychology*, 3(2), 165-170.
- Antonakis, J., & Dalgas, O. (2009). Predicting elections: Child's play! *Science*, 323, 1183.
- One of three papers from this Science issue to be selected for the Science podcast
 - Received very extensive media coverage
- Antonakis, J., Ashkanasy, N. M., & Dasborough, M. (2009). Does leadership need emotional intelligence? *The Leadership Quarterly*, 20(2), 247-261.
- Liden, R. C., & Antonakis, J. (2009). Considering context in psychological leadership research. *Human Relations*, 62(11), 1587-1605.
- Antonakis, J., & Lalive, R. (2008). Quantifying scholarly impact: *IQp* versus the Hirsch *h*. *Journal of the American Society for Information Science and Technology*, 59(6), 956-969.
- De Treville, S., & Antonakis, J. (2006). Could lean production job design be intrinsically motivating? Contextual, configural, and levels-of-analysis issues. *Journal of Operations Management*, 24(2), 99-123.
- Antonakis, J. (2006). Leadership: What is it and how it is implicated in strategic change? *International Journal of Management Cases*, 8(4), 4-20.
- De Treville, S., Antonakis, J., & Edelson, N. M. (2005). Can standard operating procedures be motivating? Reconciling process variability issues and behavioural outcomes. *Total Quality Management & Business Excellence*, 16(2), 231-241.
- Antonakis, J. (2004). On why “emotional intelligence” will not predict leadership effectiveness beyond IQ or the “big five”: An extension and rejoinder. *International Journal of Organizational Analysis*, 12(2), 171-182.
- Antonakis, J., Avolio, B. J., & Sivasubramaniam, N. (2003). Context and leadership: An examination of the nine-factor Full-Range Leadership Theory using the Multifactor Leadership Questionnaire. *The Leadership Quarterly*, 14(3), 261-295.
- Winner of The Leadership Quarterly Decennial Influential Article Award

Antonakis, J. (2003). Why “emotional intelligence” does not predict leadership effectiveness: A comment on Prati, Douglas, Ferris, Ammeter, and Buckley. *International Journal of Organizational Analysis*, 11(4), 355-361.

Antonakis, J., & Atwater, L. (2002). Leader distance: A review and a proposed theory. *The Leadership Quarterly*, 13(6), 673-704.

- Reprinted in Collinson, D. L, Grint, K, & Jackson, B. (Eds.) (2011). *Leadership*, SAGE Library in Business and Management (Vol. IV). Thousand Oaks: SAGE.
- Reprinted in Hooper, A. (Ed.) (2006). *Leadership perspectives*. Ashgate Publishing.

Editorials

Antonakis, J., Banks, G. C., Bastardo, N., Cole, M. S., Day, D. V., Eagly, A. H., et al. (2019). Editorial: The Leadership Quarterly: State of the Journal. *The Leadership Quarterly*, 30(1), 1-9.

Antonakis, J. (2017). Editorial: The Future of *The Leadership Quarterly*. *The Leadership Quarterly*, 28(1), 1-4.

Reviews

Antonakis, J. (2017). About face: We know better, so why can't we stop making judgements based on appearance? Review of A. Todorov: Face Value: The irresistible influence of first impressions. *Science*, 357(6348), 259.

Antonakis, J., & Lalive, R. (2011). Counterfactuals and causal inference: Methods and principles for social research. Review of S. L. Morgan and C. Winship. *Structural Equation Modeling*, 18, 152-159.

Antonakis, J. (2003). A theory of top-level leadership: Review of S. Zaccaro: The nature of executive leadership. *Contemporary Psychology*, 48(6), 784-786.

Antonakis, J. (2002) Person-perception in organizational processes: Review of M. London: How people evaluate others in organizations. *Contemporary Psychology*, 47(4), 381-383.

Books

Antonakis, J. & Day, D. V. (Eds.) (2017). *The nature of leadership, 3rd Edition*. Thousand Oaks: Sage Publications.

- Translated into Mandarin by Peking University Press.

Day, D. V., & Antonakis, J. (Eds.) (2012). *The nature of leadership, 2nd Edition*. Thousand Oaks: Sage Publications.

- Reviewed by Upton, M. (2012). *European Journal of Training and Development*, 36, 562-564
- Translated into Mandarin by Peking University Press.

Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (Eds.) (2007). *Being there even when you are not: Leading through strategy, structures, and systems*. Amsterdam: Elsevier Science.

Antonakis, J., Cianciolo, A. T. & Sternberg, R. J. (Eds.) (2004). *The nature of leadership*. Thousand Oaks: Sage Publications.

- Reviewed by Bracken, D. W. (2006). *Personnel Psychology*, 59, 747-750.
- Reviewed by Gryns, J. (2006). *Journal of Applied Christian Leadership*, 1, 48-54.
- Reviewed by Kahn, S. R. (2004). *Choice*, December, 42-2308.

Book chapters

Antonakis, J., Simonton, D. K., & Wai, J. (2019). Intelligence and Leadership. In M. Mumford (Ed.), *Leader Cognition*. London: Taylor & Francis.

Antonakis, J., & Day, D. V. (2017) Leadership: Past, present, and future. In Day, D. V., & J. Antonakis (Eds.). *The Nature of Leadership, 3rd Edition* (pp. 3-26). Thousand Oaks: Sage Publications.

Antonakis, J. (2017). Charisma and the “new leadership”. In Day, D. V., & J. Antonakis (Eds.). *The Nature of Leadership, 3rd Edition* (pp. 56-81). Thousand Oaks: Sage Publications.

Eagly, A. H., & Antonakis, J. (2015). Leadership. M. Mikulincer, P. R. Shaver, E. Borgida, J. A. Bargh (Eds.), *APA handbook of personality and social psychology, Volume 1: Attitudes and social cognition. APA handbooks in psychology* (pp. 571-592). Washington, DC: APA Books.

Antonakis, J. (2015). Causality. In M. Vodosek & D. N. den Hartog (Eds.), *Wiley Encyclopedia of Management*, 6, 1-4.

Antonakis, J., Bendahan, S., Jacquart, P., & Lalive, R. (2014). Causality and endogeneity: Problems and solutions. In D.V. Day (Ed.), *The Oxford Handbook of Leadership and Organizations* (pp. 93-117). New York: Oxford University Press.

Day, D. V., & Antonakis, J. (2013). The future of leadership. In H. S. Leonard, R. Lewis, A. M. Freedman, & J. Passmore (Eds.), *The Wiley-Blackwell Handbook of the Psychology of Leadership, Change, and Organizational Development* (pp. 221–235). Oxford: John Wiley & Sons.

Antonakis, J., & Jacquart, P. (2013). The far side of leadership: Rather difficult to face. In Bligh, M. C., & Riggio, R. E. *When Near is Far and Far is Near: Distance in Leader-Follower Relationships* (pp. 155-187). New York: Routledge.

Antonakis, J., & House, R. J. (2013). A re-analysis of the full-range leadership theory: The way forward. In B. J. Avolio & F. J. Yammarino (Eds.) *Transformational and charismatic Leadership: The road ahead* (pp. 35-37). Amsterdam: Elsevier Science/JAI.

Day, D. V., & Antonakis, J. (2012) Leadership: Past, present, and future. In D. V. Day & J. Antonakis (Eds.). *The Nature of Leadership, 2nd Edition* (pp. 3-25). Thousand Oaks: Sage Publications.

Antonakis, J. (2012). Transformational and Charismatic Leadership. In D. V. Day & J. Antonakis (Eds.). *The Nature of Leadership, 2nd Edition* (pp. 256-288). Thousand Oaks: Sage Publications.

Fairhurst, G. T., & Antonakis, J. (2012). A Research agenda for relational leadership. In M. Uhl-Bien & S. Ospina. *Advancing Relational Leadership Theory: A Conversation among Perspectives* (pp. 433-459). Greenwich, CT: Information Age Publishing.

- Antonakis, J. (2011). Predictors of leadership: The usual suspects and the suspect traits. In A. Bryman, D. Collinson, K. Grint, B. Jackson, M. Uhl-Bien. *Sage Handbook of Leadership* (pp. 269-285). Thousand Oaks: Sage Publications.
- Antonakis, J. (2009). "Emotional intelligence": What does it measure and does it matter for leadership?. In G. B. Graen (Ed). *LMX leadership--Game-Changing Designs: Research-Based Tools (Vol. VII)* (pp. 163-192). Greenwich, CT: Information Age Publishing.
- Antonakis, J. (2007). Leadership and Communication: Two sides of a coin (Original title: "Führung und Kommunikation: Zwei Seiten einer Medaille"). In A. Jaeggi & V. Egli (Eds). *Internal communication in Switzerland* (pp. 27-42). Zurich: NZZ Buchverlag
- Note: my chapter is the lead chapter.
- Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (2007). Introduction. In Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (Eds.) *Being there even when you are not: Leading through strategy, structures, and systems* (pp. 1-9). Amsterdam: Elsevier Science.
- Antonakis, J., & Hooijberg, R. (2007). Cascading vision for real commitment. In Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (Eds.) *Being there even when you are not: Leading through strategy, structures, and systems* (pp. 235-249). Amsterdam: Elsevier Science.
- Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (2007). Leading through strategy, structures, and systems: Concluding thoughts. In Hooijberg, R., Hunt, J. G., Antonakis, J., Boal, K. B., & Lane, N. (Eds.) *Being there even when you are not: Leading through strategy, structures, and systems* (295-306). Amsterdam: Elsevier Science.
- Antonakis, J., & Autio, E. (2006). Entrepreneurship and leadership. In J. R. Baum, M. Frese, R. A. Baron (Eds). *The Psychology of Entrepreneurship*, (pp. 189-208). SIOP Organizational Frontiers Series. Mahwah: Lawrence Erlbaum.
- Cianciolo, A., T., Antonakis, J., & Sternberg, R. J. (2004). Practical intelligence and leadership: Using experience as a "mentor." In D. V. Day, S. J. Zaccaro, & S. M. Halpin (Eds.). *Leader development for transforming organizations*, (pp. 211-236). Mahwah: Lawrence Erlbaum.
- Antonakis, J., Schriesheim, C. A., Donovan, J. A., Gopalakrishna-Pillai, K., Pellegrini, E. K., & Rossomme, J. L. (2004). Methods for studying leadership. In J. Antonakis, A. T. Cianciolo, & R. J. Sternberg (Eds.). *The nature of leadership*, (pp. 48-70). Thousand Oaks: Sage Publications.
- Antonakis, J., Cianciolo, A. T. & Sternberg, R. J. (2004). Leadership: Past, present, and future. In J. Antonakis, A. T. Cianciolo, & R. J. Sternberg (Eds.). *The nature of leadership*, (pp. 3-15). Thousand Oaks: Sage Publications.
- Antonakis, J., & House, R. J. (2002). The full-range leadership theory: The way forward. In B. J. Avolio & F. J. Yammarino (Eds.) *Transformational and charismatic Leadership: The road ahead*, (pp. 3-33). Amsterdam: Elsevier Science/JAI.

Dissertation

Antonakis, J. (2001). The validity of the transformational, transactional, and laissez-faire leadership model as measured by the Multifactor Leadership Questionnaire (MLQ5X). *Dissertation Abstracts International*, 62(01), 233 (UMI No. 3000380), 291 pages. Winner of Walden University Frank Dilley “Best Dissertation” award.

Invited Addresses at Scientific conferences

Antonakis, J. (2022). Designing valid and consequential experiments. *9th International HR Conference*. K. J. Somaiya Institute of Management. Webinar.

Antonakis, J. (2020). Leadership in times of crisis. *WAOP conference*. Webinar.

Antonakis, J. (2020). How to publish in top tier journals that care about doing robust science. Keynote address. *Chilean Scientific Society for Organizational Psychology and Behavior*. Webinar

Antonakis, J. (2019). Developing charisma: The construct, the method, the effects. Keynote address. *Kravis-de Roulet Leadership Conference*, Claremont, USA.

Antonakis, J. (2018). Moving charismatic leadership forward. Keynote address. *British Psychological Society* (Annual Conference), Nottingham, UK.

Antonakis, J. (2018). On studying charisma consequentially: Definitions, operationalizations, and tests. Keynote address. *Interdisciplinary Perspectives on Leadership Symposium*. Chania, Greece.

Antonakis, J. (2018). On producing evidence-based leadership research that can inform practice: Problems and solutions. Keynote address. *British Psychological Society* (Division of Organizational Psychology), Stratford-upon-Avon, UK.

Antonakis, (2017). Charisma: Its value in business, politics, and military. Keynote address. *Annual Conference of the International Military Testing Association*, Bern, Switzerland.

Antonakis, J. (2017). Charisma: Not such a mysterious quality after all. State-of-the- art address. *European Congress of Work and Organizational Psychology*, Dublin, Ireland.

Antonakis, J. (2015). Methodological challenges in the study of leadership: Dealing with the endogeneity virus. State-of-the- art address. *European Congress of Work and Organizational Psychology*, Oslo, Norway.

Scientific presentations at conferences

Bekbergenova, A., Schmid Mast, M., & Antonakis, J. (2022). Charisma: Closing the Venture Funding Gender Gap. *Academy of Management*, Seattle, U.S.A.

Kleinbauer, T. R., Rönkkö, M., & Antonakis, J. (2022). Do leaders matter? Evidence from 56 years of U.S. governor successions. *Academy of Management*, Seattle, U.S.A.

Akstinaite, V., Antonakis, J. Vlachos, M, Erne, A. (2022). Charisma is a costly signal. In *Interdisciplinary Perspectives on Leadership Symposium* (5th edition). Mykonos, Greece.

- Kleinbauer, T. R., Rönkkö, M., & Antonakis, J. (2022). Do leaders matter? Evidence from 56 years of U.S. governor successions. In *Interdisciplinary Perspectives on Leadership Symposium* (5th edition). Mykonos, Greece.
- Sajons, G., & Antonakis, J. (2022). Why splitting time periods does not eliminate endogeneity from common-method variance or other omitted variables In *Interdisciplinary Perspectives on Leadership Symposium* (5th edition). Mykonos, Greece.
- Bitektine, A. B., Schilke, O.S., Antonakis, J., Argote, L., Gregoire, D. A., Krause, R. A., Martinez, D. L., & Wry, T. (2020). Experiments in Institutional Theory and Strategy Research (PDW). *Academy of Management*, Vancouver, Canada.
- Sieweke, J., Santoni, S., Bastardo, N., Conti, R., Rott, C., Withers, M. C., Antonakis, J., Rönkkö, M., & Stam, W. (2020). Endogeneity in Management Research: Why It Is a Problem and What We Can Do. *Academy of Management*, Vancouver, Canada.
- Lonati, S., Rönkkö, M., & Antonakis, J. (2020). Violation of distributional assumptions in latent interaction models. *Academy of Management*, Vancouver, Canada.
- Kleinbauer, T.R., Rönkkö, M., & Antonakis, J. (2020). Examining the use and utility of Dominance and Relative Weights Analysis. *Academy of Management*, Vancouver, Canada.
- Antonakis, J., Bastardo, N., & Rönkkö, M. (2019). The Endogeneity Problem in Random Intercept Models: Are Most Published Results Likely False? *Academy of Management*, Boston, U.S.A.
- Antonakis, J., & Sieweke, J., (2019). Natural Experiments in Management Research: A Hands-on Introduction and Paper Development Workshop (PDW). *Academy of Management*, Boston, U.S.A.
- Antonakis, J., Meuser, J. D., Garfield, Z., Stoker, J. I., and Von Rueden. C. (2019). Non-Traditional Approaches to Leadership Research: A Research Incubator. *Academy of Management*, Boston, U.S.A.
- Garner, P., Bornet, O., Loupi, D., Rohner, D., & Antonakis, J. (2019). Deep learning of charisma. *Swiss Text Analytics Conference*. Winterthur, Switzerland.
- Bastardo, N., Monney, V., Tur, B., & Antonakis, J. (2018). The effect of Crisis on Charismatic Rhetoric and Presidential Ratings: The case of François Holland. *Academy of Management*, Chicago, U.S.A.
- Tur, B., Harstad, J., & Antonakis, J. (2018). Effect of charisma in informal settings: The cases of TED and Twitter. *Academy of Management*, Chicago, U.S.A.
- Sieweke, J., Antonakis, J., Flammer, C., McDonnell, M. H., & Withers, M. C. (2018). Natural Experiments in Management Research: A Hands-on Introduction (PDW). *Academy of Management*, Chicago, U.S.A.
- de Treville, S., Browning, T., Antonakis, J., & Edwards, J. R. (2018) What can we learn from a single case or small n-size research? State of the science (PDW). *Academy of Management*, Chicago, U.S.A.

- Tur, B., Harstad, J., & Antonakis, J. (2017). Is Charisma Constrained to Leadership? Testing Charismatic Signaling in Unusual Contexts. *Congress of the Swiss Psychological Society*, Lausanne, Switzerland.
- Bastardo, N., Jacquart, P., & Antonakis, J. (2017). When ANOVA gets it wrong: A re-introduction to the Regression Discontinuity design. *Congress of the Swiss Psychological Society*, Lausanne, Switzerland.
- Bastardo, N., Jacquart, P., & Antonakis, J. (2017). When ANOVA gets it wrong: A reintroduction to the regression discontinuity design. *Academy of Management*, Atlanta, U.S.A.
- Winner of the 2017 Sage Publications/RMD Best Student Conference Paper Award
- Antonakis, J. (2016). Charismatic leadership. Invited address. *European Group for Public Administration*, Utrecht, The Netherlands.
- Bastardo, N., & Antonakis, J. (2016). How should the fit of structural equation models be judged? Insights from Monte Carlo simulations. *Academy of Management*, Anaheim, U.S.A.
- Antonakis, J. (2016). Testing mediation: The endogeneity problem and the solution. Master Tutorial. *Society for Industrial and Organizational Psychology*, Anaheim, U.S.A.
- Antonakis, J. with Ashford, S. J., Bauer, T. N., DenHartog, D. N., Ely, R., Hofmann, D. A., Hollensbe, E. C., Kark, R., Murnighan, K., Podsakoff, P. M. (2016). Junior Faculty Workshop (PDW), Organizational Behavior Division. *Academy of Management*, Anaheim, U.S.A.
- Antonakis, J. with Nicklin, J. M, Chen, G., LeBreton, J., Barnes-Farrell, J., Rogelberg, S. (2016). The Future of the Publication Process in I/O Psychology. *Society for Industrial and Organizational Psychology*, Anaheim, U.S.A.
- Jacquart, P., Fenley, M., & Antonakis, J. (2016). Charismatic vs. Transformational leadership training: Experimental evidence using women leaders. *Academy of Management*, Anaheim, U.S.A.
- Antonakis, J. with Talya Bauer, Berrin Erdogan, Willian Gardner, Brian Hoffman, Ramon Rico, Donald Truxillo, Daan van Knippenberg, Julie McCarthy (2015). Invited Session: "Meet the Editors: Everything You've Always Wanted to Know about Publishing and Reviewing." *European Congress of Work and Organizational Psychology*, Oslo, Norway.
- Bastardo, N., Jacquart, P., & Antonakis, J. (2015). Crisis and rhetoric in presidential leadership: A regression discontinuity design. *Congress of the Swiss Psychological Society*, Geneva, Switzerland.
- Antonakis, J., d'Adda, G., Weber, R., & Zehnder, C. (2015). "Just Words? Just Speeches?" On The Economic Value of Charismatic Leadership. *Congress of the Swiss Psychological Society*, Geneva, Switzerland.
- Antonakis, J. with Ashford, S. J., Bauer, T. N., DenHartog, D. N., Ely, R., Murnighan, K., Podsakoff, P. M. (2015). Junior Faculty Workshop (PDW), Organizational Behavior Division. *Academy of Management*, Vancouver, Canada.

- Bastardo, N., Jacquart, P., & Antonakis, J. (2015). Crisis and rhetoric in presidential leadership: A regression discontinuity design. *Academy of Management*, Vancouver, Canada.
- McKee, R. A., Lee, Y. T., & Antonakis, J. (2015). Effects of Personality and Gender on Self-Other Agreement in Ratings of Transformational Leadership. *Academy of Management*, Vancouver, Canada.
- Bastardo, N., & Antonakis, J. (2014). Sample size requirement for unbiased estimation of structural equation models. A Monte Carlo study. *Academy of Management*, Philadelphia, PA, U.S.A.
- Jacquart, P., & Antonakis, J. (2014). Selecting top-level leaders: The effect of charisma under conditions of attributional ambiguity. *Academy of Management*, Philadelphia, PA, U.S.A.
- Kleinlogel, E. P., Dietz, J., & Antonakis, J. (2014). Moral disengagement: Towards a context-general category-based measure of the concept. Poster, *European Association of Social Psychology*, Amsterdam, Netherlands.
- Antonakis, J. (2013). PDW: "A Mentoring Session to Promote High Quality Leadership Research." *Academy of Management*, Orlando, FL, U.S.A.
- Antonakis, J. (2013). Discussant: "Everything seems simpler from a distance: The relationship between leadership, power and distance." *Academy of Management*, Orlando, FL, U.S.A.
- Antonakis, J. (2013). Distinguished speaker: "Then and Now: Leadership." *Academy of Management*, Orlando, FL, U.S.A.
- Jacquart, P., & Antonakis, J. (2013). Selecting leaders: The effects of charisma under conditions of attributional ambiguity. *Congress of the Swiss Psychological Society*, Basel, Switzerland.
- Bastardo, N., & Antonakis, J. (2013). How small can a sample size be for a structural equation model? *Congress of the Swiss Psychological Society*, Basel, Switzerland.
- Rowold, J., & Antonakis, J. (2011). Instrumental leadership: An extension of the Full-Range Leadership Theory. *Conference of the Work, Organizational and Business Psychology Division of the German Psychological Association*. Rostock, Germany.
- Antonakis, J. (2011). Purposeful sampling in case-study research: A thread to validity? *European Congress of Work and Organizational Psychology*, Maastricht, The Netherlands.
- Fenley, M., & Antonakis, J. (2011). The effect of religion on women's empowerment: A cross-country study. *European Congress of Work and Organizational Psychology*, Maastricht, The Netherlands.
- Fiori, M., & Antonakis, J. (2011). A process-oriented approach to emotional intelligence. *The International Society for the Study of Individual Differences*. London, UK.
- Bendahan, S., Zehnder, C., Pralong, F., & Antonakis, J. (2011). Leadership, Power, and Corruption. *Congress of the Swiss Psychological Society*, Fribourg, Switzerland.

- Antonakis, J., Angerfelt, M., & Liechti, S. (2010). Testing if charisma can be taught: Evidence from a laboratory and field study. *Academy of Management, Organizational Behavior Division*, Montréal, Canada.
- Von Wittich, D., & Antonakis, J. (2010). The Kirton Adaption-Innovation Cognitive Style Inventory: Was it personality all along? *Academy of Management, Organizational Behavior Division*, Montréal, Canada.
- Jacquart, P., & Antonakis, J. (2010). Predicting Presidential Elections: It's The Economy Stupid, But Charisma Matters Too. *Academy of Management, Organizational Behavior Division*, Montréal, Canada.
- Antonakis, J. (2009). Individual-difference predictors of the extended full-range leadership model. *Congress of the Swiss Psychological Society*, Neuchâtel, Switzerland.
- Angerfelt, M., Antonakis, J., & Liechti, S. (2009). Personality and ability in a leadership intervention. *Congress of the Swiss Psychological Society*, Neuchâtel, Switzerland.
- Antonakis, J. (2009). Which traits matter for the full-range leadership model? *European Congress of Work and Organizational Psychology*, Santiago de Compostela, Spain.
- Jacquart, P., & Antonakis, J. (2009). Does leader charisma predict presidential election outcomes? *European Congress of Work and Organizational Psychology*, Santiago de Compostela, Spain.
- Jacquart, P., Antonakis, J., & Ramus, C. A. (2008). Does CEO personality matter? Implications for corporate financial performance. *International Congress of Psychology*, Berlin, Germany.
- Gleich, H., Rowold, J., & Antonakis, J. (2008). Instrumental leadership: Validity and reliability of a new scale. *International Congress of Psychology*, Berlin, Germany.
- Jacquart, P., Antonakis, J., & Ramus, C. A. (2008). Does CEO personality matter? Implications for corporate financial performance. *Academy of Management, Organizational Behavior Division*, Anaheim, California, USA.
- Angerfelt, M., & Antonakis, J. (2007). Gender empowerment: The role of religion and cultural values. *Congress of the Swiss Society of Psychology: Differences, Diversity, and Change*, Zürich, Switzerland.
- Lee, Y. T., Antonakis, J., & Steller, A. (2007). Predicting trainee auditor's performance. General mental ability, tacit knowledge and experience. *Academy of Management, Organizational Behavior Division*, Philadelphia, USA.
- Antonakis, J., Liechti S, & Angerfelt, M. (2007). On teaching leadership: Tests of an intervention. *European Congress of Work and Organizational Psychology*, Stockholm, Sweden.
- Antonakis, J., & Cacciato, S. (2007). The ubiquitous performance-cue effect in ratings of leadership? Why degree of information is very informative. *European Congress of Work and Organizational Psychology*, Stockholm, Sweden.

- Angerfelt, M., Antonakis, J., & Sivasubramaniam, N. (2007). Gender effects on leadership ratings: A two-country study. *European Congress of Work and Organizational Psychology*, Stockholm, Sweden.
- Dong, M., & Antonakis, J. (2007). Why multilevel effects should not be ignored in international empirical studies. *Annual Congress of the European Accounting Association*, Lisbon, Portugal.
- Dong, M., & Antonakis, J. (2007). What drives corporate disclosure directly? a multicountry, multilevel model. *Annual Congress of the European Accounting Association*, Lisbon, Portugal.
- Lee, Y. T., & Antonakis, J. (2006). Satisfaction and individual preference for structuring: What is fit depends on where you're from. *Academy of Management, Organizational Behavior Division, Atlanta, USA*.
- Lee, Y. T., Antonakis, J., & Stettler, A. (2006). Individual-Difference Predictors of Trainee Auditors' Performance. *Annual Congress of the European Accounting Association*, Dublin, Ireland.
- Antonakis, J., Angerfelt, M., & Sivasubramaniam, N. (2005). Biases in leader evaluations: The effects of gender, context, and performance cues. *Proceedings of the 7th Annual Global Conference of the International Leadership Association*, Amsterdam, The Netherlands.
- Lee, Y. T., Antonakis, J., Stettler, A., & Missonier-Pierra, F. (2005). The Impact of General Mental Ability, Personality and Ethical Orientation on Assistant Auditors' Performance: Implications for Education and Selection. *International Research Conference for Accounting Educators, Bordeaux, France*.
- Antonakis, J., Angerfelt, M., & Sivasubramaniam, N. (2005). When she was good she was very good indeed but when she was bad she was horrid! Biasing effects on ratings of leadership. *Women as Global Leaders Conference, Zayed University, Dubai, UAE*.
- Antonakis, J., & Sivasubramaniam, N. (2005). The social cognition of leadership complexity: Is the whole more important than the sum of the parts? *Leadership and Complexity Symposium, Center for Creative Leadership, Greensboro, USA*.
- De Treville, S., & Antonakis, J. (2005). Intrinsic motivation in lean production? Contextual, configurational, and levels-of-analysis issues. *Academy of Management, Operations Management Division, Honolulu, USA*.
- Antonakis, (2004). Current hot topics in leadership. *International Leadership Association, 6th Annual Global Conference of the International Leadership Association, Washington DC, USA*.
- Antonakis, (2004). Existing leadership topics that are obsolete. *International Leadership Association, 6th Annual Global Conference of the International Leadership Association, Washington DC, USA*.
- Antonakis, J., & House, R. J. (2004). On instrumental leadership: Beyond transactions and transformations. *Gallup Leadership Institute Conference, University of Nebraska, Nebraska, USA*.
- De Treville, S., Antonakis, J., & Edelson, N. M. (2003). Reconciling motivation, creativity, and process variability issues in process documentation. *EUROMA-POMS Joint International Conference, Como, Italy*.

Antonakis, J., & Atwater, L. (2002). Distance and leadership. *The Leadership Quarterly Symposium at the University of Mississippi*, Oxford, USA.

Antonakis, J. (2000). Igniting innovation through transformational leadership. *European Congress Eurochrie*, Maastricht, The Netherlands.

Other publications

Antonakis J. (2018). How fake science misleads managers. *Forum Mag*, Spring, 14-15.

Antonakis, J. (2017). The face of a leader: Honest signal or a mismatch? *This view of Life*.

Antonakis, J. (2015). Is emotional intelligence a good measure of leadership ability? (Point-Counterpoint with Travis Bradberry). *Society for Human Resource Management HR Magazine*, 60(9), 22.

Antonakis, J. (2015). Emotional intelligence: The hype, the hope, the evidence. *Emotion Researcher*.

Stettler, A., Lee, Y. T., & Antonakis, J. (2010). Prévoir les performances individuelles des auditeurs assistants. *Expert Comptable*, 8, 487-493.

Antonakis, J. (2008). A beautiful mind (letter to the editor). *Economist*, 386(8562), 15.

Antonakis, J., & Hooijberg, R. (2008). Cascading a new vision: Three steps for real commitment. *Perspectives for Managers*, 157, 1-4.

SOFTWARE

Antonakis, J., & Bastardo, N. (2020). SWAIN: Stata module to correct the SEM chi-square overidentification test in small sample sizes or complex models.
<https://EconPapers.repec.org/RePEc:boc:bocode:s457617>

Antonakis, J., & Bastardo, N. (2013). Swain: Stata module to correct the SEM chi-square overidentification test in small sample sizes or complex models.
<http://econpapers.repec.org/software/bocbocode/s457617.htm>.

INVITED SEMINARS

I have presented my research at seminars in the following universities or institutes (by country):

| | |
|-----------|--|
| Australia | Monash University; University of Sydney; University of Western Australia |
| Canada | University of Ottawa |
| Chile | University of Chile |
| Denmark | University of Aarhus; SAS Institute |
| France | EMLyon |

| | |
|-----------------|--|
| Germany | ESMT Center for Leadership Development Research; Justus-Liebig-Universität Gießen; Kühne Logistics University; Ludwig Maximilians Universität München; Technical University of Munich |
| Greece | Athens University of Economics and Business; International Hellenic University; University of Piraeus |
| Israel | Hebrew University of Jerusalem; Tel-Aviv University |
| Japan | Hosei University |
| New Zealand | University of Auckland |
| Spain | IESE Business School; Instituto de Empresa, University of Seville |
| Switzerland | IDIAP Research Institute. Swiss Federal Institute of Technology in Lausanne; University of Fribourg; University of Geneva; Lausanne University Hospital; University of Neuchâtel; University of Zurich |
| The Netherlands | Erasmus University; Kurt Lewin Institute; Rijksuniversiteit Groningen; Royal Netherlands Academy for Arts and Sciences; VU University |
| Turkey | Koç University |
| United Kingdom | Aston Business School; Durham University; Exeter University; London School of Economics; Sheffield University; University of Birmingham; University of Liverpool; Warwick Business School |
| U.S.A. | Center for Creative Leadership; Claremont Graduate University; State University of New York at Binghamton; University of Houston; University of North Carolina, Chapel Hill; University of North Carolina, Charlotte; University of Richmond; Virginia Commonwealth University |

CURRENT STUDENT RESEARCH SUPERVISION

Current research students

Summary: I am currently directing or co-directing the research of 5 students

| | |
|-------------|--|
| Director | Tyler Kleinbauer (Ph.D. student, Exp. Graduation 2023), Faculty of Business and Economics, University of Lausanne |
| Director | Vita Akstinaite, (Visiting researcher, funding till 2022), ISM University of Management and Economics |
| Co-Director | Anely Bekbergenova, (Ph.D. student, Exp. Graduation 2023), Faculty of Business and Economics, University of Lausanne |

Co-Director Maura Dietz (Ph.D. student, Exp. Graduation 2022), Faculty of Arts,
Department of Psychology, University of Fribourg

GRADUATED RESEARCH STUDENTS

Summary: I have supervised/evaluated the research of a total of 45 research students as follows:

| | |
|--|----|
| <i>Advisor to Postdoctoral students:</i> | 5 |
| <i>Director to Doctoral students:</i> | 11 |
| <i>Member on Doctoral Committees:</i> | 6 |
| <i>Director to Master's students:</i> | 21 |
| <i>Director of "Licence" Students:</i> | 3 |

Note: The below list includes only Ph.D. and postdoctoral students; only academic positions or prizes received are noted

| | |
|------|--|
| 2020 | Justin Buffat, Postdoctoral researcher, Faculty of Business and Economics, University of Lausanne |
| 2020 | Sirio Lonati (Ph.D. Thesis co-director), Faculty of Business and Economics, University of Lausanne <ul style="list-style-type: none"> • <i>Winner of the 2020 "Prix 2020 de Faculté"</i> • <i>Currently: Assistant professor Neoma Business School</i> |
| 2019 | Benjamin Tur (Ph.D. Thesis co-director), Faculty of Business and Economics, University of Lausanne |
| 2018 | Nicolas Bastardoz, Postdoctoral researcher, Faculty of Business and Economics, University of Lausanne <ul style="list-style-type: none"> • <i>Senior Researcher, University of Zurich</i> • <i>Currently: Assistant professor KU Leuven</i> |
| 2018 | Thomas Fischer (Ph.D. Thesis co-director), Faculty of Business and Economics, University of Lausanne <ul style="list-style-type: none"> • <i>Currently: Assistant Professor, Geneva School of Economics and Management, University of Geneva</i> |
| 2018 | Ashley Bin Ding (Ph.D. Committee member), Faculty of Business and Economics, University of Lausanne |
| 2016 | Nicolas Bastardoz (Ph.D. Thesis director), Faculty of Business and Economics, University of Lausanne <ul style="list-style-type: none"> • <i>Postdoctoral researcher, Faculty of Business and Economics, University of Lausanne</i> • <i>Winner of the 2017 Sage Publications/RMD Best Student Conference Paper Award</i> • <i>Winner of the 2017 Prix de la Solidarité Confédérale</i> |

- 2016 Romain Brixtel, Ph.D. (Postdoctoral researcher), Faculty of Business and Economics, University of Lausanne
- 2016 Rob Austin McKee (Ph.D. Committee member), C.T. Bauer College of Business, University of Houston
- *Assistant Professor, University of Houston*
- 2014 Jane Khayesi, Ph.D., (Postdoctoral Fellow), Faculty of Business and Economics, University of Lausanne.
- *Postdoctoral researcher, Imperial College (London)*
 - *Currently: Lecturer, Essex Business School*
- 2014 Emmanuelle Kleinlogel (Ph.D. committee member), Faculty of Business and Economics, University of Lausanne.
- *Currently: Postdoctoral researcher, Faculty of Business and Economics, University of Lausanne*
 - *Postdoctoral researcher, Blaise Pascal University (France)*
 - *Recipient of doctoral prize “Banque Cantonale Vaudoise”*
 - *Postdoctoral researcher, Faculty of Business and Economics, University of Lausanne*
- 2013 Daniel von Wittich (Ph.D. Thesis director), Faculty of Business and Economics, University of Lausanne
- 2013 Joëlle Pianzola (Ph.D. thesis committee member), IDHEAP--Swiss Graduate School of Public Administration, Lausanne.
- 2012 Marika Fenley (Ph.D. thesis director), Faculty of Business and Economics, University of Lausanne
- *Currently: Faculty developer, University of Neuchâtel*
 - *Winner of the 2013 Nicolas et Hélène Porphyrogenis Foundation Best Dissertation Award*
 - *Finalist Frederic Jablin Dissertation Award, Jepson School of Leadership Studies*
- 2011 Philippe Jacquart (Postdoctoral Fellow), Faculty of Business and Economics University of Lausanne.
- *Associate professor, EMLYON Business School, France*
- 2010 Jane Khayesi (Ph.D. thesis director), Faculty of Business and Economics, University of Lausanne.
- *Swiss Commission for Research Partnerships with Developing Countries Scholarship award*
 - *Recipient of doctoral prize “Crédit Suisse”*
 - *Selected to represent our faculty at the University “Doctoriales” day*

Philippe Jacquart (Ph.D. thesis director), Faculty of Business and Economics
University of Lausanne.

- *Recipient of an FNS postdoctoral scholarship award 2011-2012 (The Wharton School, University of Pennsylvania, U.S.A)*
- *Recipient of doctoral prize “Prix de la Faculté”*
- *Finalist, Prix Société Vaudoise, 2010*
- *Postdoctoral Researcher, European Commission Grant 2010-2011*
- *Recipient of an FNS doctoral scholarship award 2009-2010 (for an exchange at the University of Amsterdam, The Netherlands)*

Samuel Bendahan, (Ph.D. thesis director), Faculty of Business and Economics
University of Lausanne.

- *Currently: Senior Lecturer, Faculty of Business and Economics, University of Lausanne*
- *Recipient of doctoral prize “Banque Cantonale Vaudoise”*

Samyr Mezzour (Ph.D. thesis director), Faculty of Business and Economics,
University of Lausanne.

Christiane Herre (Ph.D. Assessor), Faculty of Philosophy, University of
Fribourg.

2006

Yih-Teen Lee (Postdoctoral fellow), Faculty of Business and Economics,
University of Lausanne.

- *Currently: Full Professor at IESE Barcelona*

Mingyue Dong (Ph.D. thesis committee member), Faculty of Business and
Economics Lausanne.

- *Currently: Associate Professor at the Faculty of Business and Economics Lausanne*

2004

Yih-Teen Lee (Ph.D. thesis codirector), Faculty of Business and Economics
Lausanne.

- *Winner of the 2005 Nicolas et Hélène Porphyrogenis Foundation Best Dissertation Award*

UNIVERSITY SERVICE

2012-2022

Director of Ph.D. Program in Management, Faculty of Business and Economics, School of Doctoral Studies, University of Lausanne, Switzerland.

2011-present

Elected Faculty Representative to the Faculty of Business and Economics Council, University of Lausanne, Switzerland.

2007-2018

Elected Faculty Representative to the University Council, University of Lausanne, Switzerland.

- 2015-2016 *Member: Legislative committee* (and acting president for spring semester 2016), University Council of the University of Lausanne, Switzerland.
- 2010-2011 *Member of the Scientific Committee of the “Doctoriales,”* University of Lausanne, Switzerland.
- 2009-2010 *Chair, Committee for the Selection of the Rector,* University of Lausanne, Switzerland.
- 2009-2013 *Member of Anthropos Scientific Committee,* University of Lausanne, Switzerland.
- 2009-2010 *Member of the University Library Coordination Committee,* University of Lausanne, Switzerland.
- 2008-2009 *Member of Open-House Coordination Committee,* University of Lausanne, Switzerland.
- 2007-2010 *Associate Dean.* Faculty of Business and Economics. University of Lausanne, Switzerland.
- 2007-2010 *Member, University Committee for Finance and Administration,* University of Lausanne, Switzerland.
- 2007-2011 *Director, Doctoral School,* Faculty of Business and Economics, University of Lausanne, Switzerland.
- 2007-2009 *Member, Management of Technology Masters Steering Committee,* EPFL (Federal Polytechnic Institute of Lausanne)
- 2006-2007 *Elected Faculty Representative to the Council of Faculty of Business and Economics,* University of Lausanne, Switzerland.
- 2006-2007 *Chair, Department of Management,* Faculty of Business and Economics, University of Lausanne, Switzerland.
- 2005-2007 *Director of Ph.D. Program in Management,* Faculty of Business and Economics, School of Doctoral Studies, University of Lausanne, Switzerland.
- 2002-2007 *Member of the Scientific Committee,* International Academy of Sports Science and Technology, Lausanne, Switzerland
- 2003-2005 *Representative to Academic Council,* European Institute for the Advanced Study of Management, Brussels, Belgium.
- 2002-2005 *Elected Faculty Representative to the Faculty of Business and Economics Council,* University of Lausanne, Switzerland.

2001-2002 *Doctoral Seminar Coordinator, Abilities and Expertise weekly seminar, Department of Psychology, Yale University, USA.*

1997-1999 *Member of the Academic Council (elected Ph.D. student representative), Walden University, Minneapolis, USA.*

MEDIA PRESENCE

My research is often cited in the media; here are some notable mentions (by region):

| | |
|------------------|--|
| Europe (English) | BBC News, BBC News–Capital, BBC World Report, Financial Times, The Times, The Sunday Times, The Guardian, The Economist, Economist Intelligence Unit, The Birmingham Post, The Daily Telegraph, The Telegraph, The Daily Mail, The Independent, The Sunday Telegraph, Prospect, Huffington Post, Irish Times, The Psychologist (British Psychological Society), etc. |
| Europe (Other) | Stern, Focus, Der Spiegel, Frankfurter Allgemeine, Die Welt, Die Zeit, Süddeutschen Zeitung, Der Tagesspiegel, GEO, Wirtschaftswoche, Financial Times Deutschland, Perspective Daily, Der Standard, Die Tagespost, El Pais, Forbes España, Gehirn und Geist, Corriere Della Sera, La Repubblica, La Stampa, Vanity Fair (Italy), Kathimerini, Naftemporiki, Dziennik, Smålandsposten, Helsingin Sanomat, Elu24, Luxemburger Wort, Videnskab, Do Rzeczy, Pour la Science, De Standaard, Times of Malta, Romania Libera, El Correo, Folha de Portugal, Berliner Morgenpost, El Diario Montanes, Hoy, Gazeta, Capital, ABC Spain, Aftonbladet, Metro, Huffington Post (France), Liberation, Tiroler Tageszeitung, Kronen Zeitung, Der Standard (Austria), Kurier, MSN (Deutschland), Hurriyet, Yahoo España, Suomen Kuvalehti, etc. |
| North America | New York Times, Chicago Tribune, Wall Street Journal, USA Today, TIME, NEWSWEEK, Boston Globe, Seattle Times, Yahoo News, Yahoo Finance, Forbes, The New Yorker, GQ, WSJ/FLP, The Daily Press, Fast Company, Scientific American, Slate, APA Monitor, Science Careers, Jersey Tribune, Newsday, BNET (CBS), Canadian Business, MSN, Huffington Post, Huffington Post (Canada), Science Daily, Inc., Medical daily, PhysOrg, The Atlantic, Yahoo Quebec, Medical Daily, Business Insider, Ozy, Pacific Standard, New York Beacon, Psychology Today, Retraction Watch, National Affairs, etc. |
| South America | Info7, La Nueva, El Periodico, El Universal, Univision, El Tiempo, El Economist, etc. |
| Africa | The Namibian, Business Day, IOL, AfricanSeer, etc. |
| W. and E. Asia | National Geographic Magazine China, FT Chinese, The Straight Times, Science Times China, Open Magazine, Hatena, Hindustan Times, Business Standard, The Brunei Times, Turkish Weekly, SmartCompany Australia, Khaleej Times, Euroasia Review, Hindustan Times, Yahoo India News, The Jakarta Post, etc. |

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| Oceania | The Sydney Morning Herald, Sky News, SBS World News, The Border Mail, The Age, The Herald, Canberra Times, Daily Liberal, WAToday, Brisbane Times, Dandenong Journal, Daily Advertiser, The Sun, Armidale Express, etc. |
| Switzerland | NZZ, Le Temps, Swissinfo, Taggblatt, Le Matin, Le Matin Dimanche, Tages Anzeiger, Berner Zeitung, Blick, 24 Heures, 20 Minutes, Le Nouvelliste, Le Courrier, La Liberté, Bilan, Tagblatt, Der Bund, L'Hebdo, MyScience, etc. |
| Swiss Radio and TV | Interviewed in: RSR, DRS, Lausanne FM, World Radio Switzerland, TSR (including three documentaries on my work), RTS (radio and TV), TVRL, La Télé. |
| Other Radio/TV | Documentaries on my work have been done by ARD (Germany) and FUJI TV (Japan). Other interviews and mentions include: BBC (UK), CNBC (USA), Fox News (USA); n-TV (Germany), ORF (Austria), RTVE (Spain), Radio Santa Cruz (Cuba), Radio Finland, YLE Radio 1 (Finland), DRS1, DRS3, DRS4 (Switzerland), TV5 Monde (France), CBC (Canada), etc. |
| Press agencies/ News services | Reuters, UPI, EurekAlert! (AAAS), British Psychological Society, AlphaGalileo, Ani News, etc. |

LANGUAGE SKILLS

| | |
|----------------|-----------------|
| Fluent | English, French |
| Good | Greek |
| Conversational | German |